

A Quick Way To Get The Cables You Need

Whether It's Power Distribution Cables, Color-Coded Conduit, Or Airflow Management Products, Electrical Contractor Prairie Electric Knows PDU Cables Can Deliver What It Needs, When It Needs It

IN THE BUSINESS WORLD, any competitive advantage you can get is important. Saving customers time and money can often be that advantage, particularly when you work with data centers and other critical facilities. That's why Minnesota-based Prairie Electric relies on PDU Cables.

"We're not the biggest contractor," says Scott Oswald, president. "But PDU Cables gives us a little bit of an edge in the market."

Since it began operations in 1975, Prairie Electric has developed a reputation as an

electrical contractor known for excellence and stability, helping data centers with remodeling and expansion projects.

Depending on the project, Oswald says his company will turn to PDU Cables for power distribution cables, color-coded conduit, Air-Guard grommets, or other materials.

No matter what, he says, the reps at PDU Cables have always been able to quickly get what his contractors need, whether it's a same-day price quote or overnight shipping of the material itself. And, Oswald says, "it's at a price

where it's saving us a significant amount of time and money on labor."

That speed doesn't sacrifice quality. Oswald says the cables PDU Cables assembles are very high quality. "They don't mess any cables up. Everything is done correctly, and it's easy for my installers in the field to get the product and put it in."

PDU Cables does everything from cutting to labeling and packaging well, Oswald says. His electricians really appreciate the way the cables are packaged in the fiber barrels, making them easy to

move and install. Labeling is complete and easy-to-read. "I just don't have anything to worry about when I place an order with them." **P**

PDU Cables

PDU Cables is a leading supplier of power distribution cable assemblies and Air-Guard cable seal products. Its team of specialists are experts, working to understand customer needs and find the best products.

PDU  Cables™
Innovator in data center efficiency

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